

MESSAGE FROM MANAGEMENT

SLC Agrícola is one of the largest agricultural companies in Brazil, and world reference in large scale agriculture. Our success is certainly due to SLC Group characteristic entrepreneurship and long term vision, but it is also due to the values that have always guided our business decision making process; which led to the development of the best in terms of Brazilian and global agriculture.

Employees working on farms distributed across six different Brazilian states and in the headquarters, in Porto Alegre, make possible the concretization of Our Big Dream, to build a positive legacy to future generations by being world leader in agribusiness efficiency and respect to the environment.

We combined a large investment in the preparation of our professionals – from the internship program to leaders’ qualification – to an environment with excellence conditions to the development of the work with safety, respect, ethical stance, and long-lasting relations among all members of the production chain. The teams’ acknowledgement and valuation of results achieved reinforces the passion for work, and, at each crop, drive the search for innovation and

“Our year was marked by the triple recognition of our people management practices and the advance in digital agriculture”

continuous improvement, and create a virtuous circle that results, every year, in more efficiency and productivity in farming.

In 2019, our people management model was acknowledged in the three most renowned rankings in Brazil on the theme – the Great Place to Work survey and also those of *Você S/A* magazine and *Valor Econômico* newspaper. These awards consider the opinion of employees, which demonstrates correctness of our strategy to qualify and support the development of all professionals.

In addition to the human aspect, the year was also marked by the advance in the application of digital agriculture concepts. Connectivity in the field makes possible for information to reach our operational centers in real time and increase agility and quality in decision making. Among the new technologies we have sensors that provide localized application of pesticides, digital weather stations, remote sensing systems for machines and tracking of cotton lint, among other different innovations that strengthen our competitiveness in agribusiness.



The creation and implementation of the AgroExponencial program, whose first edition occurred in 2019, is another initiative intended to add value by means of innovation, going beyond our frontiers. With the platform we can map and create partnerships with startups focused on the agroindustry technological evolution, opening opportunities for experimental projects with transforming potential to be tested and validated for large scale application. Seven startups were selected to advance to the Concept Test phase in 2019, and of these, three were hired by the company aiming at the expanded use of the solutions presented.

The support for our growth is the trust of our clients in long-lasting relations and in sustainable development. Our certifications with the Integrated Management System (IMS) and the sustainability certificates for the commodities we produce attest that we practice a production model of high quality, with responsible management of our people and the environment. In 2019, we achieved a total of eight certified units, compliant with environmental, occupational health and safety and social responsibility norms.

“ The integrated vision of sustainability, investment in innovation and the establishment of lasting relationships contributed to the success of the strategy and the good results for the year ”

The combination of the initiatives developed in all our fronts led our company to very positive results. We reached an adjusted EBITDA of R\$ 795.5 million and a new net revenue record (R\$ 2.5 billion). We also advanced our strategy of monetizing gains in our real estate assets, by selling 5.2 thousand hectares in Maranhão State for R\$ 83.2 million.

The integrated view of production will lead to the continuation of our businesses' growth. Respect to human rights, environmental preservation, construction of a worthy work environment and ethics – universal principles defended by the United Nations (UN) Global Compact that we practice in our company – guide the way we will keep on cultivating the soil and producing healthy food to the society. We all, administrators and employees at SLC Agrícola, are committed to work with excellence and integrity in order to increasingly contribute to the country's sustainable development.

Aurélio Pavinato
CEO of SLC Agrícola