

# Message from the Chief Executive Officer

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Aurélio Pavinato  
Chief Executive  
Officer of SLC Agrícola

In 2021, SLC Agrícola reached a new record in its history, with net revenue totaling BRL 4.4 billion and a net profit of BRL 1.1 billion. This result, although driven by a scenario of high demand and prices of agricultural commodities, first and foremost reflects all the correctness of our strategy of intensive investment in technology and innovation to increase productivity and efficiency in our operation.

We started the 2021/2022 harvest with a prospect of planting 675.4 thousand hectares, an increase of 45.8% compared to the previous harvest, due to the new businesses for the acquisition and lease of new farms – with Terra Santa Agro S.A. and Agrícola Xingu S.A., respectively. All these areas had already been converted to agricultural operations a few years ago, have great productive potential and will help us strengthen our company as a reference in Brazilian agribusiness.

Our investment in innovation and digitalization does not just occur in the field. The management systems we implement increase efficiency in the management of different areas. This is the objective of the Mais Agro [More Agro] Program, aimed at updating the entire software and data base that we use to manage the various fronts of our com-

pany, from people management to treating and disposing of waste on the farms.

The main benefit of this technology-driven movement is to use the full potential of professionals to plan and improve our processes. Our team consists of collaborators who, from operating the equipment to agricultural planning, have technical knowledge that becomes competitive advantages that lead us to achieve productivity rates significantly above the national average.

Therefore, investing in collaborator development programs is one of the strategic pillars of our company. We have been systematically recognized as one of the best companies to work for in recent years, expanding efforts to promote education and training of teams, especially with a focus on digital inclusion.

People are also the engine that directs the advancement of our management to environmental risks and impacts. The processes we design to reduce emissions, increase efficiency in the use of inputs and fuels and control waste generation and other aspects of our business materialize with a responsible and sustainable performance of the teams on the farms we have in seven different states.

One of our main points of attention in relation to environmental management are the impacts of climate change. Extreme weather events have great potential to impact our business. To answer these questions, we act on two fronts. The first concerns adaptation, consolidating a diversified portfolio of land in different regions of Brazil, to reduce climate

risks and take advantage of regional potential. The second is related to mitigation of impacts, with projects to reduce greenhouse gas emissions and maintain carbon in the soil – such as no-tillage, precision agriculture and the preservation of natural areas.

Another highlight of 2021 was the continuity of our plan to confront Covid-19

and preserve the health of collaborators. We maintained the safety protocols established in the previous year, as well as the management meetings of the Pandemic Contingency and Combat Committee. We encourage vaccination among our professionals and remain attentive to prevent outbreaks on our farms, keeping administrative

professionals in remote work systems.

Despite the challenges still present, the different productive sectors signal a trend of recovery and resuming activities. International logistics, impacted in the last two years, is a risk for the flow of national agricultural production. Our governance and risk management mechanisms will be of

great importance to monitor the dynamics of the main consumer markets and continue to generate value for shareholders and society, with responsible and sustainable production.

Aurélio Pavinato  
Chief Executive Officer of SLC Agrícola

